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## **AIF TRADING® Global Trade, Shipping & Strategic Partnerships**

Hello,

My name is Salah Farrag, CEO of Alexandria International for Trading & Contracting (AIF Trading) – a leading Egyptian international trading and investment company with extensive operations across Africa, the Middle East, Asia, and parts of Europe.

At AIF Trading, we pride ourselves on being more than a supplier – we are a strategic partner for global trade, investment, and industrial collaboration, with strong relationships with major corporations and project financiers worldwide.

### **Our Core Business Sectors:**

#### **Fertilizers & Agricultural Inputs:**

UREA, DAP, MAP, TSP, SSP, CAN, Potassium Sulfate (SOP), Ammonium Nitrate 33.5%, Ammonium Sulphate, Granular Sulphur, Liquid Ammonia, Nitric Acid, Potassium Chloride (KCl), Prilled Urea 46%, Sulphuric Acid, all types of NPK.

#### **Minerals & Industrial Raw Materials:**

Rock Phosphate (18%-30%), Rock Salt, Iron Ore (57%-75%), Silica Sand, Limestone, Calcium Carbonate, Manganese, Ilmenite Sand, Magnetite, Zircon, Rutile, Monazite, Granite, Sulfur (Raw, Granulated, Flake, Powdered), Steel, Mill Scale, EAF Zinc Dust, DRI Fine, Aluminum & Copper Ingots, Aluminum & Copper Wire.

#### **Construction Materials:**

Cement, Clinker, Gypsum, White Cement.

#### **Food Products & Grains:**

Fresh, Frozen, Canned, Oil; Wheat, Corn, Soybeans.

#### **Petroleum & Energy Products:**

Crude Oil (Light & Heavy), EN590 Diesel (10–500 PPM), Jet Fuel (JET A1, JP54), LNG, LPG, LCO, Fuel Oil (D6, HSFO, LSFO), Bitumen, Base Oil, Naphtha, Petroleum Coke, Kerosene, White Spirit, Condensate, Asphalt.

#### **Integrated Shipping, Vessel Chartering & Logistics:**

Full range of time charter, open charter, and cargo vessel solutions, both for bulk and containerized shipments. We maintain direct relationships with global shipping operators, owners, and brokers, ensuring reliable and flexible transport solutions.

#### **Collaboration Opportunities:**

We are open to all forms of strategic collaboration, including:

- Commission-based agreements
- Exclusive supply arrangements
- Local representation
- Strategic partnerships
- Shipping, vessel chartering, leasing, and trading of all vessel types

**Alexandria International for Trading and Contracting**

[WWW.AIFTRADING.COM](http://WWW.AIFTRADING.COM) [INFO@AIFTRADING.COM](mailto:INFO@AIFTRADING.COM)

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### How to Request a Quote or Partnership:

To provide precise offers or develop tailored cooperation models, please share:

- Product type & quantity
- Packaging preference (bulk, jumbo bags, 50 kg)
- Destination port
- Shipping method (containers, bulk vessel, or charter)
- Preferred payment method
- Insurance or inspection requirements
- For full shiploads: Port specifications (daily discharge rate, berth length, water depth)
- Bank details & LOI (Letter of Intent)

We believe that trust, transparency, and long-term value creation are the foundations of successful partnerships. Whether you are a buyer, distributor, agent, or investor, we aim to create a win-win model that suits all parties. Please feel free to reach out at any time. I would be delighted to connect, collaborate, and explore strategic trade and investment opportunities with your esteemed organization.

Best regards,

**Salah Farrag**   將軍

CEO – Alexandria International for Trading & Contracting Co.

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